

# Leadership in the Research: Determinants of Quality, Standards and Best Practices

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#### Abstract

One of the obligatory elements of any scientific research is a methodical toolkit, the diversity of which determines the reliability of the obtained results and ability to solve the tasks set in the work. The purpose of the article is to identify the factors defining the scientific research process and affect the quality of the results. The methodological tools of the study include questionnaires and factor analysis (Bartlett's test for sphericity, KMO test (Kaiser-Meyer-Olkin sampling adequacy measure), and MSA test (sampling adequacy measure)). The object of research is 401 scientists and 196 practitioners in the field of management and quality sciences. The questionnaire for practitioners consisted of four parts. The first part includes general issues about the research process, methods and techniques used in it; the second deals with the importance of using methods and techniques in the scientific research in the field of management and quality sciences; the third - provides questions on improving the quality of research; the fourth is demographic. The questionnaire for scientists consists of three parts. The first part addresses the importance of approaches, processes, methods and techniques in research in the field of management and quality sciences; the second - includes questions on improving the research process; the third is demographic. The results are summarized on a five-point Likert scale. Based on the generalization of practitioners' answers, the main factor of scientific research is the "concept of the research methodology model", defined as a measure of the scientific research process effectiveness. The results of the analysis help conclude the need to develop new research methods that can increase its effectiveness by managing, planning, organizing and verifying the research process in the field of management and quality sciences. The factors determining the research process and affecting its quality include constant changes in the market. It necessitates the use of various research methods that can form a holistic basis for empirical analysis. The research process quality means checking the degree of implementation and consistency of the objectives in the article with the research problem and the conclusions in it. For the effective functioning of the research process, it is proposed to develop an "algorithm of behavior" of the researcher, which will (after determining the appropriate gap between research methods and features of the research problem) ensure their coordination and increase the added value of the results.

**Keywords:** Research Process, Determinants, Choice of Methods, Leadership, Quality, Quantity.

JEL Classification: C00, M50.

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#### Introduction

The methodology of scientific research is of fundamental importance in the light of the knowledge of the methods used in the creation of scientific studies, such as articles, doctoral theses, or MA/BA theses. It includes the analysis of the methods or instruments necessary for the development of scientific work (Queiros, Faria, and Almeida, 2017). Gutting (Gutting, 2017) indicates that, in essence, the scientific methodology refers to any generalized and systematically developed procedures that can turn out to be successful in science. According to Flanagan (Flanagan, 2013), a scientific methodology is a key tool for discovering new theories and conducting their empirical verification. Therefore, scientific research is a process of systematic and intensive research that aims at discovering and interpreting facts introduced into a specific reality. With respect to this approach, scientific research can be either qualitative or quantitative. Regardless of the qualitative or



quantitative nature of the research – scientists still discuss the validity of its application. However, as Choy (Choy, 2014) states, there is no perfect distinction between qualitative and quantitative approaches, and the literature still highlights the strengths and weaknesses of both approaches. The author also points out that a better solution can be achieved by merging both approaches – qualitative and quantitative. He also indicates that this may be an alternative way to provide a better research methodology solution. In this context, Neuman (Neuman, 2006) also emphasizes that conducting scientific research requires a decision on the type of sample or case under analysis. This decision makes it possible to measure relevant factors and the research techniques such as the questionnaires or experiments to be used. Nowadays, in the sciences of management and quality, various types of rules, procedures, and tools are being developed that make it possible to deepen the knowledge of the existing problem situation compared to the traditional approach (Ares and Varela, 2018). Taking this into account, one must ask, what will affect the quality of the research process?

## Literature Review

The discipline of management and quality sciences is characterized by a high self-criticism level (Hatchuel, 2005). Researchers are also criticized here for the methodological rigor of the said discipline. The authors mainly point out the lack of a reliable measurement tool (Govindarajan and Kopalle, 2006), the overdevelopment of theories with underdeveloped operationalization (Venkatraman and Grant, 1986), unclear empirical embedding (Danneels, 2016), and conceptual vagueness (Gatignon et al., 2002). Shrivastava (Shrivastava, 1987) indicates that methodological evaluation of studies can be carried out based on three dimensions:

- Conceptual adequacy concerning the correctness of embedding the study within the theoretical framework of a specific discipline.
- Methodological rigor referring to the design and applied research method.
- > Accumulated empirical material, which allows the confirmation and substantiation of the results obtained.

Terpsta (Terpsta, 1982) indicates the following criteria for assessing the methodological rigor of research on organizational development:

- > Research, descriptive, or testing strategy.
- Representative or non-representative choice of samples.
- > Measurement characteristics.
- > The use of control groups.
- The advancement of statistical data processing techniques.

Woodman and Wayne (Woodman and Wayne, 1985) add to this the type of dependent variable, the sample size, factor analysis, and measures of reliability and relevance. Chen et al., (Chen et al., 2007) also point out that managers' participation is essential to learn about the causes and course of processes, as well as their consequences, in the sciences of management and quality. The behavior of an organization results from its decisions, which in turn are the result of the organization and its perception of the outside world. Nowadays, the external world is strongly connected to the 4.0 Industry, which is seen as the beginning of a new era in which industry becomes "smarter and smarter" using the Internet of Things, intensive data exchange and predictive analyses (Porter and Heppelmann, 2015; Lenka, Parida and Wincent, 2017). That is why modern managers should bear in mind that most companies from a wide array of industries are entering the Fourth Industrial Revolution that is changing the way businesses operate, which is directly related to performance (Imran, Waseem and Adnan, 2018; Rüßmann et al., 2015; Waschneck et al., 2016; Dźwigoł et al., 2020a; 2020b; Dementyev and Kwilinski A., 2020) and affects the entire value chain within the industry (Iansiti and Lakhani, 2014; Cenamor, Sjödin and Parida, 2017; Bogachov et al., 2020; Dzwigoł and Dzwigoł-Barosz, 2020; Kwilinski et al., 2020; Boiko et al., 2019; Chygryn et al., 2020; Czyżewski et al., 2019; Cyfert et al., 2020; Czakon et al., 2020; Dalevska et al., 2019; Dyduch 2019a; 2019b; Gorynia, 2019; Gorynia et al., 2019; Kharazishvili et al., 2020; Klimas et al., 2020; Kwilinski, 2017; 2018a; 2018b; 2018c; 2019; Kwilinski et al., 2019a; 2019b; 2019c; Kyrylov et al., 2020; Lakhno et al., 2018; Lyulyov et al., 2021; Miśkiewicz, 2018; 2019; 2020a; 2020b; Miśkiewicz and Wolniak, 2020; Pajak et al., 2016; 2017; Saługa et al., 2020; Savchenko et al., 2019; Tkachenko et al., 2019a; 2019b; 2019c; 2019d; Trapczyński et al., 2019; Zastempowski, 2020), including the way the research process is conducted. What is more, today's industrial development is determined not only by the availability of natural resources, but also by intellectual potential and the ability to implement innovations in scientific and technological progress (Dźwigoł et al., 2019a; 2019b; Dźwigoł, 2019a; 2019b; 2020a; 2020b; 2020c).

The research process performed in all branches consists of fixed elements, i.e., analysis and synthesis. The contribution of elements depends on the character of the phenomena being examined. One can therefore conclude that empirical research methods are appropriate methods in the management and quality sciences.



Deductive methods and analogical reasoning complemented by managerial intuition should be a source of research hypotheses (Dźwigoł and Dźwigoł-Barosz, 2018) as well as a basis for formulating research questions. Furthermore, Weick (Weick, 1989) indicates that for the research process to be described as authentic, the following criteria must be identified: (1) the social selection criterion and (2) the evaluation criterion in terms of theoretical proposals. It is necessary to complement the process of comparing research results with an objective criterion of truth. It is also crucial to focus on the relationship between the research subject and the opinions expressed by key players in the academic community. The players' support makes it possible to achieve a highly appreciated scientific authenticity. The author emphasizes that the basic criterion for assessing the authentic character of the research process is its credibility. The latter might be particularly reinforced using such statements as "it is interesting", "it is obvious", "it is meaningless," or "it is absurd". Conclusions resulting from the above-described analysis of domestic and foreign literature, indicate the need to analyze the problem, i.e., to identify what factors determine the quality of the research process.

## Methodology

Quantitative research is conducted using a survey questionnaire and factor analysis to identify the factors determining the research process in the management and quality sciences. The survey questionnaire was addressed to scientists and practitioners in management and quality sciences, for whom two separate questionnaires were developed. The scientists submitted 401 correctly completed questionnaires that formed the basis for further analysis, whereas practitioners submitted 196 questionnaires. The questionnaire addressed to the practitioners researching within the framework of basic management activities consisted of four parts: the first one included general questions about conducting research and using available methods and techniques in practice (6 questions); the second one was devoted to the importance of using methods and techniques in the research process in the management and quality sciences (2 questions); the third one consisted of questions about improving the level of conducted research processes (4 questions), while the fourth one included demographics (5 questions). The questions were evaluated based on the five-stage Likert scale (4 questions), thanks to which the time to fill in the questionnaire was optimal. The questionnaire addressed to the scientists consisted of three parts, where the first part was made up of questions concerning the significance of approaches, processes, methods, and techniques in the research process in the management and quality sciences (5 questions), the second part included questions concerning the raised problem of research process improvement (33 questions), and the third part involved demographics (3 questions). The questions in the questionnaire were evaluated based on the five-grade Likert scale, thanks to which the time of its completion was optimal.

During the factor analysis, the following methods were used:

- > the Bartlett's test of sphericity.
- ➤ The KMO (Kaiser-Meyer-Olkin Measure of Sampling Adequacy) measure and the MSA (Measure of Sampling Adequacy) measure.

In Bartlett's test of sphericity, it was verified whether the matrix of the Pearson correlation coefficient is not a unit matrix. The null hypothesis of this test is "The matrix containing correlations of variables is a unit matrix," which does not allow the factor analysis to be carried out. The alternative hypothesis is put in the form of a denying sentence: "A matrix containing correlations of variables is not a unit matrix". A test statistic was calculated that depended on the number of variables, the correlation matrix determinant, and the number of variable observations. The test statistic has a chi-square distribution. The results of the test discussed above are shown in Table 1.

Table 1. The Bartlett's Test (of sphericity) (results are relevant when p < 0.05)

Empirical chi <sup>2</sup>	Levels of freedom	p-value	Theoretical chi <sup>2</sup>
4830.794	528	< 0.001	582.564

Source: The author's work based on (Dźwigoł, 2018).

The results in Table 1 show that the empirical chi² is larger than the theoretical chi² (we reject the null hypothesis in favor of the alternative), which means that the variables are suitable for factor analysis. The KMO measure in the analyzed case is 0.835. It is between 0 and 1, which means that factor analysis is justified in this analysis. The more accurate test is the MSA Measure since it is defined for each question (variable). Table 2 presents the results of the analyzed case.



Table 2. The MSA Measure

Variable no.	MSA
P6	0.850
P7	0.805
P8	0.818
P9	0.869
P10	0.852
P11	0.883
P12	0.846
P13	0.817
P14	0.790
P15	0.786
P16	0.873
P17	0.909
P18	0.794
P19	0.802
P20	0.865
P21	0.860
P22	0.875
P23	0.885
P24	0,701
P25	0.720
P26	0.862
P27	0.884
P28	0.884
P29	0.845
P30	0.823
P31	0.840
P32	0.801
P33	0.856
P34	0.843
P35	0.813
P36	0.849
P37	0.794
P38	0.766

Source: The author's work based on (Dźwigoł, 2018).

If the MSA coefficient for a given question is lower than 0.5, one should consider removing the said variable from the analysis. According to Table 2, the MSA coefficient for each of the questions is greater than 0.5. Thus, all the problems may be subject to further analysis. In the present research, the condition concerning the number of observations was also met, namely that they should be at least two times greater than the number of variables. Therefore, all the requirements for factor analysis were satisfied.

## **Findings**

The factor analysis involves selecting the so-called factors. These factors describe determinants that are common for a central determinant. In this case, the research process is regarded as the main determinant. A consequence of selecting the said analysis is the transformation of observations, which was presented in Figure 1.

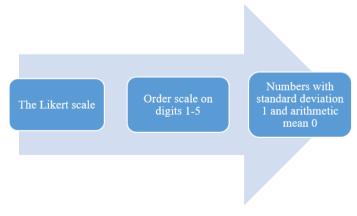


Figure 1. Process of Transforming the Likert Scale into "Factor Observations"

Source: The author's work based on (Dźwigoł, 2018).



Each selected factor needs to meet the so-called Kaiser criterion (its value is greater than 1). In this case, the phenomenon explanation level by a given factor is the ratio of its auto-value to the number of variables. These factors may correspond to the number mentioned in the literature. They do not have to since the constant development of the management and quality sciences is natural and desirable. The rigid adherence to the factors described in the literature often results in the shallowness of the research problem they represent. The Scree Chart (Fig. 2) is a graphic representation of factors fulfilling the said condition.

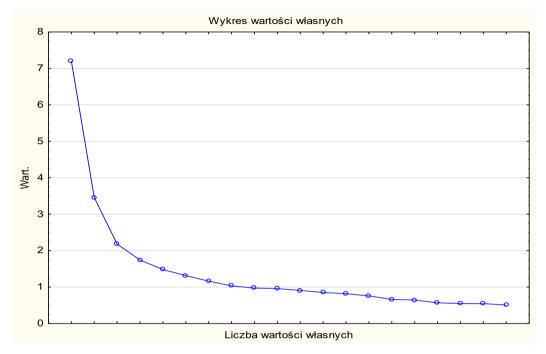


Figure 2. "Scree"

Source: The author's work based on (Dźwigoł, 2018).

Based on the analysis of Figure 2, one can conclude that 8 factors meet the mentioned Kaiser criterion. This number of factors is sufficient to illustrate the problem. The combination of the questions is done by means of the so-called factor loads. When the value of a factor load is greater than 0.55, it is considered that the question is sufficiently well-described by this factor (Szcucka, 2010). Moreover, if one of the questions has a negative factor load, it means that a failure to apply it will cause the central variable score to deteriorate. It should also be remembered that the overriding criterion for selecting the number of factors should be their interpretability. If the researcher concludes that the number of methodologically interpretable factors is lower than the mathematically determined ones, he/she should choose those that have a higher level of explained variance of the central variable.

In parallel to deciding on the number of factors, one should determine their rotation, i.e., the type of axis rotation. The rotation can be orthogonal (at right angles) or diagonal (non-orthogonal). There are three kinds of orthogonal rotations:

- ➤ VARIMAX a standard method; it reduces the number of variables with high loads on each factor; thus, the factor interpretation is facilitated;
- ➤ QUARTIMAX it reduces the number of factors necessary to explain a given variable, it enables the interpretation of variables in terms of factors;
- ➤ EQUAMAX is a combination of the two methods mentioned above; it facilitates the interpretation of both variables and factors.

The choice of a given rotation depends on the researcher and it should be remembered that it is the researcher, not the statistics, who interprets the factors. Statistics is only a sort of assistance in directing the examined phenomenon from the coherence of its mathematical assumptions. One should bear in mind that choosing a particular rotation, the influence of a given factor on the described problem changes to reduce differences between them. The total level of the explained phenomenon does not change. In the case in question, one can explain 59.32% of the research process using eight defined factors. Figure 3 shows determinants of the research process, as defined through the EQUAMAX rotation.



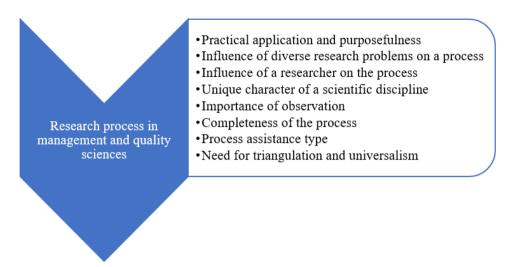


Figure 3. Determinants of the Research Process

Source: The author's work based on (Dźwigoł, 2018).

The "Practical application and purposefulness" factor consists of 4 questions (6-9) from the survey questionnaire. The factor is an opportunity to fulfill a scientific target, i.e., an ability to implement the research process in question into companies' operation, into real economic life, or into the cooperation of a team of people.

The "Influence of diverse research problems on the process" factor covers six questions (10-13, 16, 35). It is understood as an answer to the question about the extent to which the selected research problem will determine researchers' further actions. The factor "Influence of a researcher" covers three questions (24-26). It is associated with the scope of free decisions taken by the researcher while dealing with a problem. The factor "Unique character of scientific discipline" covers two questions (14 and 15) and shows differences in how practitioners and theoreticians evaluate the selected methods, which makes it difficult to assess, in an objective way, the verifiability of the conducted research studies.

The "Importance of observation" factor shows the impact of two types of observation. The first type of observation deals with the opportunity to cooperate with other entities; the second type involves the observation followed by a possible intervention. The factor covers two questions (37 and 38). The "completeness of the process" factor consists of 3 questions (29-31). The factor is understood as an opportunity to divide the research process into stages that form a complementary whole. The stages are as follows:

- > combining qualitative and quantitative methods;
- > elaborating a unique tool, model, approach to the way a method or procedure is selected;
- ➤ indicating recommendations as to scientific and practical aspects.

The "supported process" factor consists of three questions (20, 22, 26). It is understood as an impact on the course and management of the research process using pilot studies and case studies. The last factor identified is the need for the triangulation and universalism of the conducted research (18, 19). This requirement has been partially enforced by the continuous improvement of management and quality sciences; however, a failure to meet it does not always translate into an authentic solution to the research problem. It should be emphasized that some of the 33 questions (16, 21, 23, 27, 28, 32, 33, 35) conveyed similar information about the process and have not found their equivalents among these factors. Additionally, these questions have not met the mentioned criterion of factor load.

In the group of practitioners, it was also agreed to apply factor analysis to questions 9-12 derived from the said survey questionnaire. These questions have also been structured on the Likert scale and, have been converted into the scale 1-5 as with theoreticians for further analysis. As these questions relate to the effectiveness of the research process in practice, this issue has been called the central variable. Having applied the factor analysis, it turned out that the central variable consists of 1 factor, which in 94% explains the functioning of the research process in practice. The factor consists of all the mentioned questions (9-12), and each of the questions meets the criterion of the value of the factor load. These questions from the survey questionnaire form a common factor called the "concept of the research methodology model". The factor loads of the questions from the questionnaire have a negative value, which practically means that a failure to comply with the statements contained therein prevents the creation of added value in the work.



#### Discussion

The primary goal of the research process is to develop new knowledge. This process should be both theoretical and empirical. As the initial point of the research, the theoretical process is conceptualizing the research topic and developing research questions and hypotheses. Empirical, because all the research planned within the process includes observations, measurements, or data analysis (Reisman, 2011; Bartz, 2011; Balakumar and Jagadeesh, 2012). Providing the research with theoretical and empirical aspects by the researcher is one of the key factors affecting its quality. Moreover, continuous changes in the market determine the research process and affect its quality, especially in the management and quality sciences.

Hence, it must be said that it is necessary to apply diverse research methods in the research process to obtain a coherent basis for empirical inference (Dzwigol, 2020). It should be emphasized that in social sciences, it is a mistake to apply only one research method appropriate for a given research topic (Dzwigol, 2020). The results of numerous authors' reflections (e.g., Quach et al., 2019; Avila-Robinson and Wakabayashi, 2018; Cunningham and Wallraven, 2011) show that it is necessary to combine qualitative and quantitative research methods within the research process (Dzwigol and Wolniak, 2018). It is because it significantly determines the quality of the research process.

Moreover, as the European Science Foundation (European Science Foundation, 2012) highlights, assessing the quality of research practice is an essential issue in most scientific fields and at many levels. In this context, Martensson et al. (Martensson et al., 2016) point out that there are no "better" or "worse" research methods. According to the authors, virtually any scientific method may be appropriately provided it considers a properly planned research process. These research questions should assist decision-making for research design and about which methods to use. One may indicate, as another determinant of the quality of the research process, the adaptation of the research method to the conducted research process and the use of these methods with rigor. Martensson et al. add that theories can be perceived as "maps" and research methods as "networks". Both theories and research methods are highly context-dependent in terms of the way they detect and capture elements to create new knowledge.

#### **Conclusions**

It should be borne in mind that, depending on the subject matter undertaken by the researcher in his/her doctoral or post-doctoral thesis, some of the factors mentioned herein may not necessarily find their reflection, thereby diminishing its importance in science and practice. The determinants of the quality of the research process mentioned in the article are the benchmarks enabling the assessment of the quality of the research process carried out. The concept of the quality of the research process in management and quality sciences is understood as the possibility of verifying the degree of implementation and coherence of paper goals with the research problem and conclusions described herein. Moreover, it should be emphasized that it is necessary to develop a kind of "algorithm of conduct" for the effective functioning of the research process. The latter will allow the adjustment of methods to the research problem upon prior definition of a gap, which will result in the added value of the work for the practice. One can distinguish the following types of added value for practice within management science: model, procedure, recommendation, and tool. Should at least one of these types be well-developed, it shall result in a visible improvement of cooperation between theory and practice in modern business. The analysis of practitioners' answers has revealed that a factor explains the functioning of the research process in practice called the "concept of the research methodology model". This concept is understood as a measure of the effectiveness of the research process, and it can be noticed that to increase its efficiency, it is necessary to elaborate a model of research methods. The model of research methods would facilitate the proper managing, planning, organizing, and inspecting of the research process in the management and quality sciences.

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