


“A bibliometric analysis of the economic effects of using artificial intelligence and ChatGPT tools in higher education institutions”


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A BIBLIOMETRIC ANALYSIS OF THE ECONOMIC EFFECTS OF USING ARTIFICIAL INTELLIGENCE AND CHATGPT TOOLS IN HIGHER EDUCATION INSTITUTIONS

Abstract

One of the main challenges in higher education management is the complexity of resource optimization and increasing volumes of data, which limits the efficiency and accuracy of decision-making. The application of artificial intelligence can address these issues.

The present study aims to identify the key trends, knowledge gaps, and opportunities for further research into the economic effects of using artificial intelligence and ChatGPT tools in higher education. For this purpose, a systematic literature review was conducted to identify and screen the scientific articles related to the topic of this study indexed in Web of Science and Scopus from 1986 to 2024. A total of 234 articles were selected, all demonstrating positive growth both in scholarly output and citation count. The study identified the key contributors to scientific research on this topic by region (the United States, China, and India). It concluded that the relevant research centers are still at an early stage of their development. Based on bibliometric clusters formed by co-occurrence relations, three main areas of research were defined: 1) artificial intelligence in education for decision-making; 2) process automation and digital transformation in educational institutions; 3) artificial intelligence technologies and their application in education.

The study highlights the main areas of economic effects of artificial intelligence and ChatGPT tools in higher education, including reducing administrative costs, saving time for teachers and students, and improving the quality and accessibility of educational process.

Keywords

automation, chatbot, costs, higher education, management, PRISMA, Scopus, university, Web of Science

JEL Classification

D24, I22, O33

INTRODUCTION

High competition, migration-related crises, the spread of diseases, and technological changes force higher education institutions to look for new approaches to teaching and learning as well as to rethink the ways of interacting with the participants of educational process. Under such conditions, the use of artificial intelligence (AI) and its tools, such as ChatGPT, are among the ways to adapt and optimize the economic model of higher education institutions' operations.

Throughout the past decades, AI integration in higher education has evolved through multiple stages – from basic expert systems to powerful neural networks – bringing about innovative solutions for personalized learning and automation of educational processes (Bond et al., 2024). Pantelimon et al. (2021) claim that the COVID-19 pandemic played a crucial role in accelerating the implementation of AI tools in

higher education since it forced educational institutions to switch over to distance learning. In other words, the pandemic sped up the digital transformation of universities and boosted the demand for process automation and intelligent technologies to sustain continuous learning (Slimi, 2021; Corea et al., 2022).

According to the 2024 EDUCAUSE Horizon Report, AI tools have the potential to reshape higher education, especially in the context of the recent implementation of ChatGPT (Singh et al., 2023; Pelletier et al., 2024). The application of AI tools extends beyond pure automation of certain administrative processes; it is currently expanding into the realms of teaching and learning, fostering personalized education, enhancing teaching effectiveness, and engaging students (Chu et al., 2022; Fahd et al., 2022; Lindqvist et al., 2023; Segovia-García, 2024; Smerdon, 2024). While AI tools offer potential advantages in higher education, their use also brings a range of ethical and legal challenges that call for solutions (Xu et al., 2021; Markauskaite et al., 2022; Wirtz et al., 2022; Bearman et al., 2023; Ferrara, 2023; Ng et al., 2023; Schön et al., 2023; Stahl, 2023; Saúde et al., 2024).

Thus, an analysis of available research on this topic is necessary to provide information for higher education leaders and policymakers who aim to optimize resource use and deliver quality education by incorporating AI tools into management and teaching practices.

1. LITERATURE REVIEW

According to Zagoruiko and Petkova (2022), firms, not the owners of production factors, determine the technological development horizon. In other words, higher education institutions receive market-tested products created using new technologies.

The economic justification for integrating AI technologies in higher education involves assessing costs, economic effects, and implementation performance indicators, which is relevant given the current challenges universities face in optimizing resources while improving education quality. Numerous studies claim that a positive attitude toward AI contributes to its effective use in education. Exploring the impact of generative intelligence on the knowledge management paradigm, Kaczorowska-Spychalska et al. (2024) demonstrate that AI can enhance knowledge sharing and transform management processes. Discussing the subject domains for AI use in higher education, Crompton and Burke (2023) argue that it is most frequently applied in language learning, coding, and university management. The introduction of artificial intelligence in higher education institutions features the absence of prior practices of substituting teachers' intellectual work with machine algorithms. Accordingly, artificial intelligence undergoes testing and adaptation in the unique context of each higher education institution, potentially resulting in extra costs for technology in-

tegration (Nyale et al., 2024; Kamalov et al., 2023). However, the issues of economic benefits of applying this technology, especially in regard to effective university resource management, are still open (Dwivedi et al., 2023; McGrath et al., 2023; Pearce & Chiavaroli, 2023; Chen et al., 2024).

Various models and theories form the theoretical foundation for justifying AI integration in higher education and its effects.

The technology acceptance model (TAM), conceived by Davis (1989), is one of the most popular models for explaining the adoption of technology in various industries. It features two key determinants: 1) measuring perceived usefulness, i.e., how much users believe the new technology will improve their performance, and 2) measuring perceived ease of use, i.e., how easy it is for users to utilize the technology. This model provides insight into how teachers and students accept new technologies based on their expected performance in the educational process (Chatterjee & Bhattacharjee, 2020; Guerrero-Roldán et al., 2021; Lu et al., 2023; Meakin, 2024).

The diffusion of innovation theory, developed by Everett Rogers in 1962, explains how innovation gradually spreads through certain social systems. In particular, it helps explain the step-by-step integration of AI into university systems (Rogers, 2003).

According to the institutional change theory, new technologies transform not only individual institutions but also institutional practices as a whole by shaping the norms of educational practices, the rules of knowledge transfer, and the organization of education provision (Renz & Hilbig, 2020; Ouyang & Jiao, 2021). Moreover, the introduction of AI in higher education alters the organizational structures of educational institutions and the methods of teaching and interacting with students (Chan, 2023; Lee et al., 2024).

Various models and theories of implementing artificial intelligence suggest a set of strategies for integrating this technology into education. However, in addition to technical issues, it is important to consider the economic rationale for such initiatives.

For example, the economic approach implies analyzing the cost of implementing technologies and their economic effects on the university, students, and society in general. In particular, it considers the cost-sharing between the four principal parties: (1) government or taxpayers, (2) parents, (3) students, and/or (4) individual or institutional donors (Johnstone, 2004). To assess the implementation of AI in business, Kejriwal (2023) suggests using the ROI indicator and emphasizes that the implementation effects of AI may have both short-term and long-term effects.

Integrating AI into educational processes has the potential to optimize operational costs associated with teaching (by reallocating costs across assessment, learning content development, supervision, and student learning trajectory support) and to improve institutional productivity (especially through automating administrative tasks such as student enrollment, scheduling, etc.) (Popenici & Kerr, 2017). Schön et al. (2023) claim that AI assistants substantially transform higher education by shaping the educational processes, assessment approaches, and administrative tasks. They enhance personalized learning and support teachers and students, but at the same time, pose ethical and legal challenges that call for solutions (Zawacki-Richter et al., 2019; Kuleto et al., 2021; Seo et al., 2021; Celik et al., 2022; Kasneci et al., 2023; Schön et al., 2023).

The social approach helps analyze the impact of technologies, particularly AI, on accessibility and quality of higher education, i.e., the level of additional coverage of the population with higher education services as a result of introducing AI technologies (e.g., for people from remote regions, various social groups, and people with special needs). At the same time, technologies give rise to new forms of learning content, reshape the educational process, and improve higher education quality by enhancing the students' engagement and designing a comfortable educational environment (Cavalcanti et al., 2021; Chaudhry & Kazim, 2022; Kumar et al., 2024; Shahzad et al., 2024). Krenn et al. (2022) argue that the AI effects facilitate work with complex dynamic systems, enhance learning from precise and detailed models, and create a heuristic effect whereby algorithms can uncover unexpected data or anomalies that students can leverage for further research and scientific discoveries.

The technological approach involves analyzing possible technological solutions for higher education to improve business processes and infrastructure, i.e., to increase the efficiency of providing higher education services (Schemmer et al., 2023).

Accordingly, the decision to introduce AI into a higher education institution should be economically justified, i.e., based on a cost-effectiveness analysis.

Thus, analyzing the economic aspects of introducing AI in higher education becomes an integral part of any research seeking to optimize resource use and improve higher education quality. The present study aims to identify the key trends, knowledge gaps, and opportunities for further research regarding the economic effects of using artificial intelligence and ChatGPT tools in higher education.

2. METHODOLOGY

This study involved the search, selection, and analysis of scientific articles investigating the economic effects of using AI and ChatGPT tools in higher education. To provide a comprehensive data selection, scientometric databases Web of Science (WoS) by

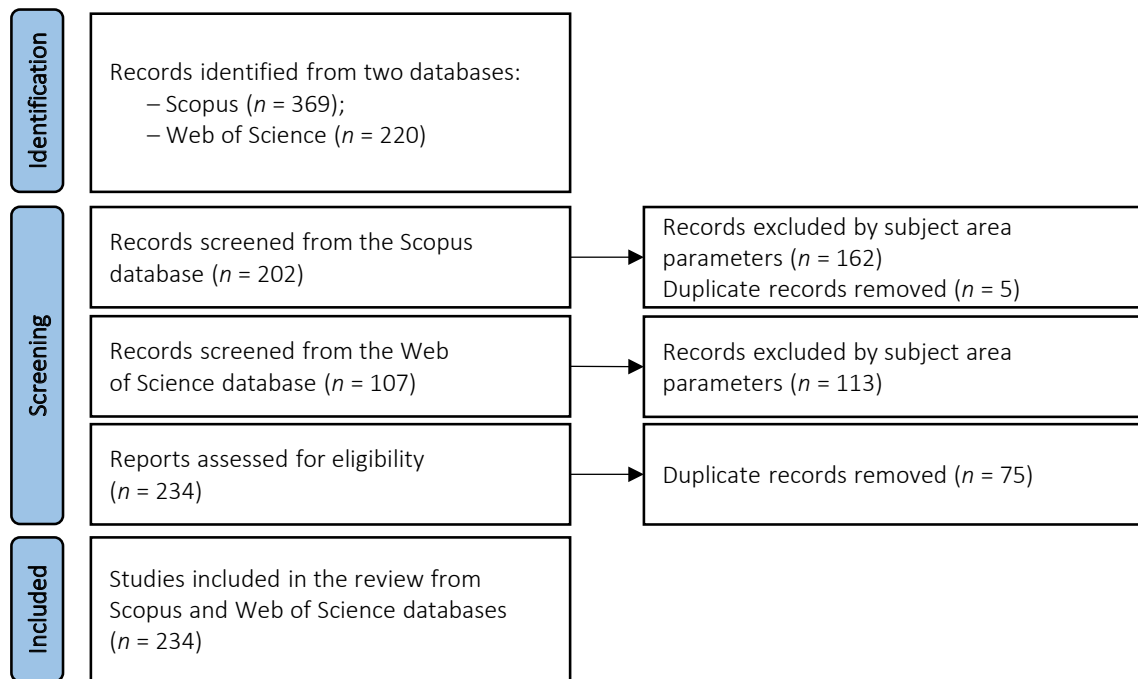


Figure 1. PRISMA flow diagram

Clarivate and Scopus by Elsevier, which provide access to high-quality, peer-reviewed publications across various disciplines, were addressed. The process included the drafting of selection criteria, search for relevant studies, their initial selection or screening with the application of exclusion criteria, a thorough analysis of the selected articles, and synthesis of the results to identify the key trends, gaps, and prospects for further research.

The search query for this study was formulated from the keywords that ensure an optimal selection of publications related to the specified objective:

- higher education;
- university;
- costs;
- expenditure;
- budget;
- artificial intelligence (AI);
- ChatGPT.

The Scopus database syntax, in particular, boolean operators (AND, OR) and field code (TITLE-ABS-KEY), was applied to generate their combinations. To filter off the irrelevant data and focus on economic aspects, the exclusion criterion “subject area” considered only the studies in the fields of Computer Sciences (COMP),

Social Sciences (SOCI), Decision Sciences (DECI), Business, Management and Accounting (BUSI), Economics, Econometrics, and Finance (ECON), and Multidisciplinary (MULT) was applied.

Moreover, for selection, screening, compiling, and further analysis of the relevant studies found in databases, the advantage of the in-built Scopus, WoS and SciVal instruments, R package, ShinyApp for making PRISMA2020 flow diagrams (Haddaway et al., 2022), and VOSviewer software were used.

Bibliometric information about the number of publications and citations by year, country, institution, scientific sources of publication, and keywords formed the basis for this analysis. The keywords based on co-occurrence relations were used to build bibliometric clusters.

The data available as of September 30, 2024, were selected for the time period, particularly for the years 1986–2024 in the Scopus and WoS databases and for the years 2014–2024 in the SciVal database. Since ChatGPT by OpenAI was officially launched only in November 2022, some parts of this study emphasized the period 2022–2024.

Figure 1 shows a PRISMA flow diagram describing the main stages of selecting bibliometric data

from the Scopus and WoS scientometric databases: identification, screening, and final selection for further analysis.

The application of subject area parameters helped to narrow down the search query and filter off the publications with medical or engineering focus. Moreover, a set of duplicates was detected and eliminated occasioned by double indexing of some journals in databases. As a result, the corpus of this research included 234 scientific works that were considered the most optimal and relevant.

3. RESULTS AND DISCUSSION

Figure 2 displays the document and citation dynamics of the selected publications in the Scopus and Web of Science databases. While a few individual publications can be found as early as 1986, they are theoretical and technical, with a focus on the general architecture of AI and its potential applications across various fields (Shaw, 1987; Williams, 1992). Since around 2017, an increase in scholarly interest in the economic effects of AI and ChatGPT in higher education has been evident, with more than 90% of publications between 2017 and 2024 showing high citation rates. For example, Ranoliya et al. (2017) examined the design and functionality of an AI-based chatbot for universities to provide students with interactive FAQ responses.

The keyword frequency analysis method helped study the main thematic vectors of the economic effects of using AI and the ChatGpt tool in higher education. Scholarly output and citation count indicators were used to form the map of the most influential keywords (Figure 3).

Table 1. Main keywords

No.	Keyword	Scholarly Output	Citation Count
1.	Artificial Intelligence	87	644
2.	Deep Learning	30	138
3.	Machine Learning	24	131
4.	Robot	17	45
5.	Internet of Things	14	146
6.	Chatbot	9	353
7.	Graphics Processing Unit	6	64
8.	Intelligence Data	6	40
9.	Quality of Service	5	54
10.	Reinforcement Learning	3	42

The highest frequency of use among the selected keywords showed the term “artificial intelligence,” which was quite predictable due to its long-term and wide application in various fields, including education (Table 1). “Deep learning” and “machine learning” are also widely used terms, which indicates a strong interest of researchers in these artificial intelligence training tools. It is interesting to note that many researchers refer to the term “chatbot” in their studies. This emphasizes the growing interest in the tool and its active integration into education. Such terms as “robots,” “internet of things,” “intelligence data,” and “reinforce-

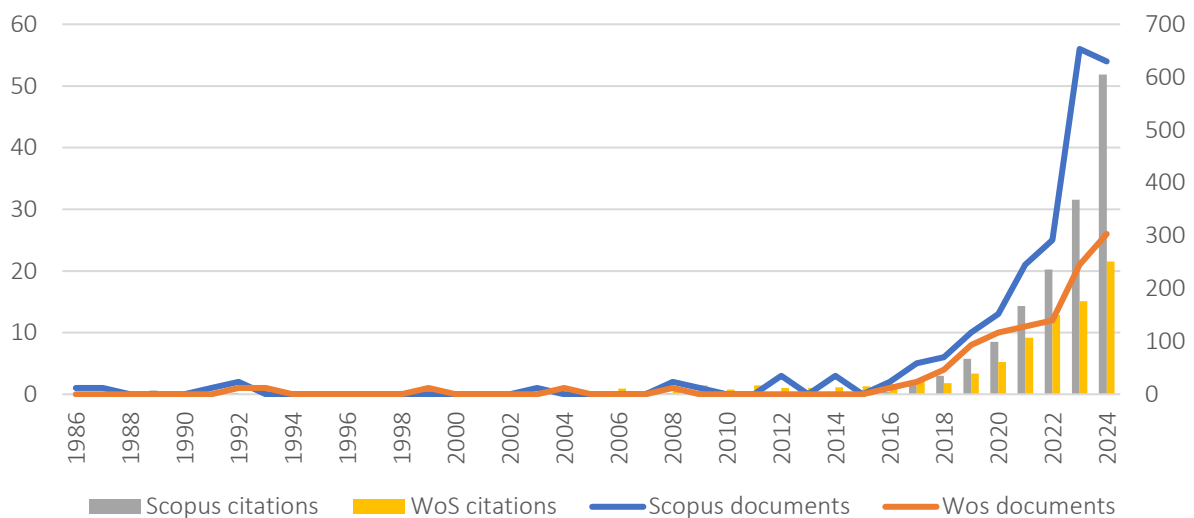


Figure 2. Document and citation dynamics of selected publications

Table 3. Bibliometric cluster profiles defining research areas in economic effects of using AI and ChatGPT in higher education

No.	Name	General characteristics	Examples of keywords	Links
1	AI in education for decision-making	Focus on the use of AI technologies in education and its effects on decision-making, management, and teaching	artificial intelligence, AI, higher education, sustainability, impact, innovation, decision making, management, teachers, technology, fault detection, framework, customer service	502
2	Automation and digital transformation in educational institutions	Related to digital transformation, process automation, and the use of AI technologies to reduce administrative expenses and improve efficiency	automation, chatbot, cloud computing, commerce, cost-effective, costs, cost-effectiveness, data privacy, digital transformation, e-learning, edge AI, ethical technology, internet of things, low-costs, robotics, student engagement, virtual reality, teaching and learning	580
3	Latest AI technologies and their application in education	Focus on the use of AI technologies in education, deep learning research, computer vision, natural language processing, and their application in various fields	artificial neural network, computer graphics, computer vision, deep learning, emerging technologies, graphics processing unit, language processing, learning algorithms, learning systems, machine learning, natural language processing, neural networks, program processors	552

new technologies in educational settings. Some studies in this field consider the changes in productivity and effectiveness of educational processes through the automated use of specific AI tools. For instance, Noy and Zhang (2023) examined the productivity effects of ChatGPT in the context of mid-level professional writing tasks. Braun et al. (2023) investigated the potential and perceptions of AI-supported assessment of students' tests, showing its potential to speed up feedback delivery and reduce costs. Karam (2023), Gallastegui and Forradellas (2024), and Naseer et al. (2024) highlight the opportunities for personalized student learning, widely recognized as a factor in improving satisfaction with educational services.

The third cluster covers the research into specific educational practices of using certain AI technologies, natural language processing, computer vision and neural networks, deep learning, etc. For example, Asim et al. (2023) studied the application of AI in Pakistan's university libraries, which comprised text-to-speech and reverse technologies, voice command, Radio Frequency Identification (RFID) for checkout and security purposes, etc. Baksh et al. (2024) devoted their investigation to the potential of using open-source learning robots that can help engage students in the educational process and provide an interactive learning experience. Some studies also consider the possibility of innovative learning through a virtual reality environment and AI avatars (van As & Cooke, 2024).

Trends over time (Figure 5) reveal that until 2021, most research centered on basic technological innovations (AI, neural networks, robotics), while between 2022 and 2024, the emphasis shifted toward the practical implementation of these technologies in education, business automation, management, and ethics. In the earlier period, the focus was on innovative computing technologies and AI, such as robotics, computer graphics, computer vision, graphics processors, natural language processing systems, deep learning, and neural networks. Next, 2022–2024 proved researchers' increasing interest in automation, data analytics, and digital transformation. It indicates the tendency to apply technology for business process optimization in education and other industries. At the same time, the focus also shifts to data privacy, information management, and AI ethics, whose relevance grew with the spread of generative AI models such as ChatGPT.

The analysis of collected literature helped summarize the potential economic effects of using AI and ChatGPT in higher education and identify the main directions and key concepts of possible transformations (Table 4). In particular, these include opportunities to reduce costs for administrative processes, optimize the time of teachers and students, and improve the educational process through quality and accessibility.

The economic effects of introducing AI depend on such factors as technology implementation costs, staff training needs, and more. Based on the liter-

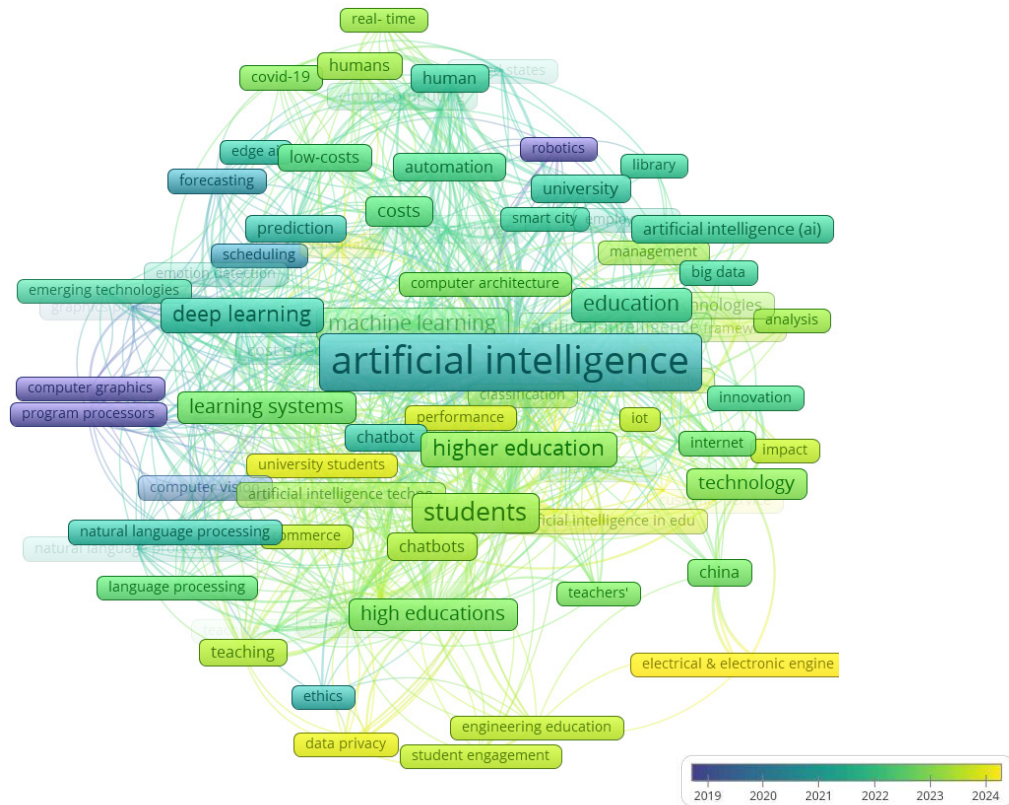


Figure 5. Time-scale distribution of the main keywords

ature review and classical economic theory, costs related to AI and ChatGPT integration and use in higher education can be categorized into two groups: fixed and variable costs.

Fixed costs related to AI and ChatGPT integration and use are independent of the number of students or the extent of AI usage and remain relatively stable over a certain period. These may cover:

- 1) infrastructure and technical support
- costs of purchasing, configuring, and maintaining servers, software, and databases necessary for AI operation;
- licensing fees for software products, such as ChatGPT and other tools;

Table 4. Systematization of potential economic effects of using AI and ChatGPT in higher education

Directions	Key concepts	Potential economic effects
Reduced administrative costs	<ol style="list-style-type: none"> 1) automating routine administrative tasks; 2) troubleshooting basic technical issues; 3) automating data processing and analysis, including big data; 3) forecasting capabilities; 4) digitalizing document flow. 	Cost optimization areas: <ol style="list-style-type: none"> 1) salaries and social contributions for additional administrative staff; 2) technical support consulting services; 3) rent for paper document storage; 4) office supplies, printer maintenance, etc.
Time savings for faculty and students	<ol style="list-style-type: none"> 1) automating select administrative tasks for instructors; 2) automating the creation of learning content; 3) integrating learning content into digital platforms; 4) assisting the development of distance learning courses; 5) automating assessment and consultancy. 	Cost optimization areas: <ol style="list-style-type: none"> 1) office supplies, printed materials, and textbooks; 2) rent for paper document storage. Revenue growth from increased faculty productivity, enabling reallocation of time to enhance teaching quality, pursue research funding, and explore grant opportunities.
Improving the quality and accessibility of education	<ol style="list-style-type: none"> 1) personalized student learning; 2) adaptive learning; 3) distance learning models. 	The same benefits as noted above. Potential reduction in study program duration, allowing universities to serve a larger number of students within the same timeframe, thereby reducing per-student costs.

- 2) staff training
 - costs for developing professional development courses for faculty and administrative staff to facilitate efficient AI integration into the educational process;
 - organizing training sessions and workshops for staff;
- 3) development and adaptation of educational materials
 - costs for developing or adapting study programs and materials that leverage AI for personalized learning;
 - costs for creating or updating e-textbooks and AI-enhanced resources.
- 4) maintenance and support costs
 - operating costs/maintenance of AI systems and software updates;
 - costs of maintaining continuous system operation, including the salary of IT staff responsible for system support;
- 5) licensing fees
 - costs of subscriptions to additional services and features needed for different academic disciplines;
- 6) costs for course customization and personalization
 - costs for tailoring learning materials to address specific student needs;
 - costs for configuring and personalizing learning trajectories for new cohorts or individual students.

Variable costs related to AI and ChatGPT integration and use depend on the number of students enrolled and the extent of AI usage. These may cover:

- 4) maintenance and support costs
 - operating costs/maintenance of AI systems and software updates;
 - costs of maintaining continuous system operation,

At the initial stages, fixed costs for AI implementation are typically high but can be distributed across a larger number of students over time, thus lowering the per-student cost of AI technologies as the institution reaches the break-even point and benefits from economies of scale.

This approach to cost allocation allows educational institutions to forecast their financial needs and budget for AI and ChatGPT integration and achieve the intended economic effects of technology deployment.

CONCLUSION

This study explores trends, uncovers knowledge gaps, and highlights potential research avenues concerning the economic impact of integrating artificial intelligence and ChatGPT tools into higher education. The paper systematically outlines the potential economic effects of AI and ChatGPT in higher education. First, AI can reduce administrative costs by automating routine tasks, digitizing paperwork, and improving document flows. Second, economic benefits can arise from the time saved by faculty and students through simplified information access and automated learning activities. Third, AI enhances the quality and accessibility of education through personalized learning programs and increased use of AI to improve interaction between education participants.

The results highlighted the economic potential of AI and ChatGPT in higher education through task optimization, time savings, and improved educational quality. At the same time, a set of knowledge gaps, particularly regarding the long-term economic effects of AI in higher education and its impact on the higher education labor market, were identified.

Accordingly, artificial intelligence technologies will reshape the structure and cost distribution of higher education institutions in the short term. In the long term, through savings achieved from economies of scale, a potential transition to a new production possibilities curve in the higher education sector could be realized.

AUTHOR CONTRIBUTIONS

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Writing – review & editing: Anna Vorontsova, Svitlana Tarasenko.

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