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Oleg Balatskyi Academic and Research Institute
of Finance, Economics and Management

## SOCIO-ECONOMIC CHALLENGES

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# SUSTAINABLE DEVELOPMENT STRATEGY FOR TOBACCO INDUSTRY

**Burnakova Valeriia,** student, Sumy State University, Ukraine

When it comes to sustainability, the tobacco industry has long faced skepticism because of the nature of the product. In 2005 The World Health Organization Framework Convention on Tobacco Control (WHO FCTC), that was required for implementation under SDG 3.a, came into force and 180 countries as well as the European Union have ratified or acceded it [1]. After that a lot of controversies took place. Can tobacco industry be considered as sustainable? This paper is dedicated to challenges and issues, that tobacco companies can face on their way to sustainable development.

Sustainable development, as defined by the World Commission on Environment and Development, is: "development that meets the needs of the present without compromising the ability of future generations to meet their own needs" [2]. In scientific works [3; 4], the authors present semantics of sustainable development and the history of the concept "sustainable development". There are 17 sustainable development goals (SDGs), that aim to promote prosperity and protect the planet. The authors of the paper [5] studied the goals of sustainable development and their priority in different countries. Business is a direct partner in solving the sustainable development challenges, because by applying the creativity and innovation of small and medium-sized enterprises it becomes possible to build a prosperous future. Big companies can also contribute, as they have financial resources for innovations and technologies. The study [6] outlines various aspects for evaluating corporate sustainability. Companies can help in achieving SDGs by connecting their business strategies with global priorities and working on their implementation at the local level. These can be eco-oriented actions, the fight against corruption, protection of human rights, improving social impact on community in which the company operates, etc.

Nowadays tobacco industry is extremely profitable industry all over the world. The tobacco industry has sales of approximately US \$ 814 billion [7]. More than US \$700 billion of this amount is accounted for by conventional cigarette sales, with more than 5 300 billion cigarettes being consumed annually by more than 19% of the world's population. British American Tobacco (BAT) and Philipp Morris International (PMI) are the biggest tobacco companies based on sales. Despite thinking only of high profitability of the tobacco field, it is important to consider the fact that this industry is harmful at every stage of production and affects not only human health, but also the environment.

According to WHO [8], seven million people die each year from tobacco-related diseases worldwide. Tobacco plantations require the use of insecticides, herbicides and other chemicals to grow tobacco and prevent it from pests, and in the process of drying large amount of wood are burned, which contributes to deforestation.

The WHO estimates that more than 11 million tons of wood are burned annually to dry tobacco leaves - the equivalent of one tree for 300 cigarettes [8]. In China, the world's largest tobacco producer, 18 percent of deforestation is the result of the development of the tobacco industry.

According to the study [9] companies need to define priorities and set priority goals in order to build an efficient sustainable strategy, because not all the 17 SDG will be equally relevant for each kind of business.

There are some aspects that should be added into the strategy of the tobacco companies. The principal focus should be on reducing negative health impact. The tobacco industry itself contradicts to the SDG 3 "Good health and well-being". To reduce the negative impact of the tobacco industry on health, it is necessary to offer consumers a huge choice of products and alternatives that are less risky. This can be achieved by investing in research and development to deliver innovations that can satisfy consumer needs with less harm. For example, BAT, the global leader tobacco company, has introduced the new products on the market - vapour products and tobacco heating products, which are less harmful than smoking (more than 95%). These products are already available on more than 20 markets and company is focused on exceeding the awareness of consumers on such products within the other markets. Based on BAT Sustainability report [11], about 11 million consumers regularly use one of non-combustible products that British American Tobacco offers across 48 markets. Another example of successful implementing of innovations is PMI, a company has introduced a new product on the market – IQOS, which reduces the risk to health, compared with cigarette smoking, by avoiding burning tobacco. Also, tobacco companies need to have a good scientific facility to conduct a quality assessment of emissions, exposure and risks associated with products in order to minimize possible negative impacts.

The most challenging, but equally important part of reducing harmful effects on health is standards and regulation. The industry needs to have strict product safety standards around the world so that the company's marketing is aimed only at adult consumers and does not attract young people. BAT effectively cooperates with the British Standards Institution, the EU standards body technical committee and the International Organization for Standardization in order to develop standards in this industry.

The second goal, which tobacco companies need to develop in their strategies is excellence in environmental management. It includes reducing emissions that have influence on climate change, reducing water withdrawals and improving water recycling, promoting sustainable agriculture and implementing circular economy

principles (which means cut the use of plastic during all process of production as well as post-consumption waste). According to BAT Sustainable Report 2019 [11], the company has reduced CO<sub>2</sub> emissions by 9.5% and the part of renewable energy resulted in 10.8% of the total direct energy usage in 2019. The company is planning to become carbon neutral by 2030. Philip Morris International is focused on developing environmental clean-up programs that have been successfully implemented in 31 countries of the world. The main tool for achieving this goal is to increase awareness among the community, and the company has also developed its own anti-littering policy.

The third part of the strategy is delivering a positive social impact on employees in tobacco industries as well as on people across the supply chain. It mainly means to enhance socio-economic well-being of tobacco-farming communities and to protect human rights. The principal aim is to ensure a quality livelihood for all farmers and workers in the tobacco industry, which is a necessary aspect of the strategies in the biggest tobacco companies.

According to WHO [8], the number of smokers by 2025 will be about 1 billion, which means that people are not going to quit smoking and therefore, no matter how harmful the tobacco industry is for health and the environment, it will develop further. That is why the task of companies is to minimize the negative impact on health and environment and offer quality products on the market. The true approach to sustainable development for tobacco companies is to minimize the negative impact of the products on human health and the production processes on the environment. It means tobacco companies may act sustainably, but they need to constantly look for opportunities to create value and minimize the negative impact associated with their products.

Scientific advisor: Nadiya Kostyuchenko, PhD, Associate Professor, Department of International Economic Relations, Sumy State University

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